

# MARKET DISCOVERY TOUR | Estonia

## MAY 17-21



## The land of Unicorns and e-services

Join the Tour and find out everything you need to know to scale your startup in Estonia!

Apply before MAY 1:

[scaleupchampions.com](https://scaleupchampions.com)

**THE TOUR FOR SELECTED STARTUPS IS FREE OF CHARGE!**

The flight and accommodation is covered up to €750 per startup

## AGENDA

**MAY 17** Flight mode

**MAY 18** Timezone: CEST

10.00-10.10 **Welcome session**

10.10-10.50 **Startup Ecosystem overview in Estonia** 

10.50-11.00 Break

11.00-12.00 **Local business culture 101- closing deals in sauna or on a golf club?** 

12.00-13.00 Lunch

13.00-14.00 **How to collaborate with local corporation (or) universities?** 

14.00-15.30 **Visiting Starship Technologies** 

15.30-15.45 **Summary**

18.00-19.00 **Guided Tour. Discover Tallinn**

19.00-21.00 **Dinner**

**MAY 19-20**

10.00 - 16.00

**LATITUDE59**

It is **THE** place to be for various networking opportunities, in-depth discussions with top international players, several pitching rounds for both startups as well as investors, and an overall chance to get together and reflect on the crazy year behind us and forge new plans for the future.

+ individual 1:1 meetings with founders and investors



**Find out more!**

ORGANIZER:



PARTNERS:

